

444 Each trader in group I still holds a current trading licence and intends to re-open his store at some future date. A closed his store after only two months of operation, because his duties as a local government councillor were too time-consuming. He intended to resign before the next election in June 1966 and re-open his store.

444 B started his store in 1961 with the relatively large capital of \$478, of which \$300 was his own money, and the remainder his younger brother's. The store was built some distance from his house, but when \$240 was stolen from the store in 1962, the two brothers built a new store adjacent to B's house. It was closed in June 1964. Credit had been given too freely and \$157.48 was still outstanding late in 1965, and a European stated that B had been selling goods well below cost price. Competition from a local co-operative store which B helped to establish (and with which he is still closely associated) reduced his turnover. B bought his stocks on credit from Oro Ltd, and built up a large debt until further credit was refused. B still owes \$220 to Oro Ltd, and due to insufficient understanding of the system, feels that he has been deceived.

Subjects C and D were awaiting the proceeds of their next cash crop sale with which to restock their stores.

444 The stores owned by group II traders have so far been only moderately successful. With the exception of G, who opened his store only six months ago, they have operated their stores for at least nineteen months. E has only recently re-opened his store, after it had been closed for four months.

[426] Group III Trader I started his store with \$200 which was lent him by his younger brother-in-law, who is a clerk with a commercial firm at Lae. The brother-in-law pays all store bills, and I had repaid him \$104.

[451] J's trade store was managed by his elder brother, who could neither read nor write and did not keep any store books.

444 K started his store with \$390, helped by his younger brother who works in Port Moresby. K runs the store on a quasi co-operative basis, with forty-two shareholders belonging to his own and another clan. His brother contributed \$200 to the initial cost, and the value of the other shares varied between 50 cents and \$10. All are ultimately to be \$10. Most of the store's turnover comes from other villages and the people of K's village are at present building a road to attract more people to the store.

444 L began her store with \$206; when she is away, it is managed by her father.